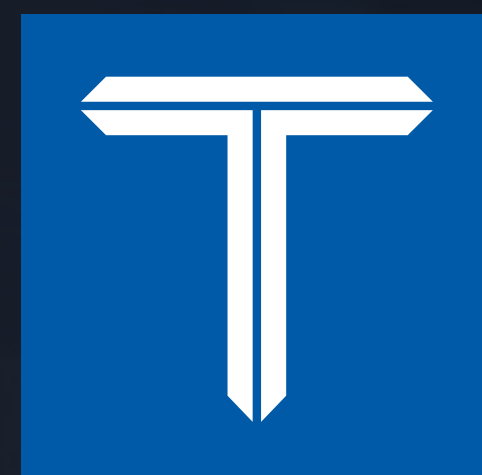




TYSERS

AUTOMOTIVE INSURANCE

*From motorsport to racetracks, events and
businesses, we have you covered*

TYSERS INSURANCE AND RISK
MANAGEMENT SOLUTIONS



OVERVIEW

AUTOMOTIVE | IT'S WHAT WE DO

*Insurance is about protecting what you value most; **we know this better than many**, as we've been managing risks and securing assets for **over 200 years**.*

We have an impressive roster of related motorsport, racetrack, events and business experience, from **Silverstone** to **Donnington Park** to the **British Motor Museum** and the **Bentley Drivers Club**. Our sector-wide experience differentiates the quality of service we provide to our clients.



"Following a review of the Bentley Drivers Club's insurance programme & after careful consideration, Tysers was selected. The Tysers team worked closely with the Club and, following a number of face-to-face meetings, gained a full understanding of the Club's needs and was able to make a number of recommendations. As a result, some important improvements were made with the Club's existing insurer, through Tysers' skilful presentation of the Club's case. The Club has undoubtedly benefited from Tysers' expertise and looks forward to developing its relationship the team."

Mike Warner – Chairman of the Bentley Drivers Club Ltd



"From a full and thorough initial review of our business needs, that resulted in more suitable and comprehensive cover, placed with credible underwriters, generally at a reduced premium, the team at Tysers have been completely straight forward to work with."

**Stuart Pringle – Managing Director,
Silverstone Circuits Ltd**



OUR CLIENTS



OUR CLIENTS INCLUDE:

	Drivers & Teams
	Officials
	Governing Bodies
	Motor Clubs & Associations
	Tracks & Venues
	Museums
	Transport & Logistics Companies
	Classic Car Collectors
	Motor Trade
	Auction Houses

TYPES OF RISKS WE INSURE:

- Property Material Damage
- Liabilities
- Cancellation and Curtailment of Events
- Business Interruption
- Vehicles in Store and in Transit
- Vehicles on Road and Track
- Motor Trade Activities
- Equipment and Track Damage
- Travel and Repatriation
- Bonds – typically temporary import bonds

Whatever your risk exposures, we can help protect you and/or your business

“The Automotive Team at Tysers led by Martin Tinsley have been our brokers for 9 years now and they always offered a very attentive customer service.

Their industry knowledge is extensive which is unusual in such a niche area as the classic car industry, and I have lost count of the number of times they have offered very impartial advice to best serve our needs. It’s a pleasure working with them.”

Greg Anderson – RM Sothebys, Chief Operating Officer, Europe





HISTORIC EVENTS

INTERNATIONAL RALLIES & ADVENTURES

From the 'Mille Miglia' to the 'Peking to Paris', we've got you covered.

At over 200 years old, **we're older than motoring itself!** And that's why we insure motoring enthusiasts (and their vehicles) to participate in some of the world's most prestigious classic and contemporary motoring rallies and motorsport events.

When seeking insurance for more 'unusual risks', such as crossing numerous international borders and through challenging territories, **Lloyd's of London** is the natural marketplace to protect your risks.

Our connection with historic motoring and motorsport is notable. Today we continue to enjoy a long-term working relationship with the **Brooklands Museum**, which was the playground of [Sir Malcolm Campbell](#), who ironically was also once an employee of Tysers.



"It's rather ironic that Sir Malcolm Campbell, so synonymous with Brooklands, was an employee of Tysers back in the day. When Tysers re-acquainted themselves with us some years ago they re-designed our cover programme and substantially reduced our insurance costs. Since that time, the museum has developed at a pace and during that process, Tysers have risen to every unusual challenge we have thrown at them. One Boxing Day we were knee deep in water and having reported the claim that day, the Insurers and Brokers arrived with a cheque book within a week."

Karen McKenna – Finance Director, Brooklands Museum Trust Ltd



UNIQUE COVER FOR MOTORING ENTHUSIASTS

Appetite for the world of historic motorsport has grown substantially over the past 10 years.

As a professional member of FIVA (Fédération Internationale des Véhicules Anciens), the governing body for International Historic Vehicle Events, Tysers has developed a suite of unique products with various insurers to meet the specific requirements of motoring enthusiasts seeking thrill and adventure around the globe and for the organisers who put these events together.



Consequently, most of the significant organisers across the UK and Europe, who arrange events within and beyond Europe, and their participants, are insured with Tysers.

We educate insurance markets to develop unique products derived from expertise which has arisen through taking part in competitive rallies and through having insured a significant number of previous events for both modern and historic cars. Working with our international network we can place insurance coverage across geographies which is compliant with local requirements and regulation.

OUR PRODUCTS

Our products have specific wordings which take into account all of the unique aspects of the locations, as well as the challenges historic car ownership can bring.

One such example is the limitations of third-party liability insurance in less developed countries, where mandatory cover is extremely varied and often with **limits as low as £1,500** for bodily injury.



Products for organisers:

- General liability
- Competition liability for 'off-road' exposures globally
- Group travel and repatriation for staff and participants
- Event cancellation/curtailment



Products for participants:

- Transportation by sea, land or air including repatriation of stricken vehicles
- Compulsory third party motor liability cover across the globe
- Excess of loss cover for third party motor liability insurance
- Loss or damage whilst 'on event'



CLAIMS MANAGEMENT

The benefits offered by insurance protection only become tangible when you make a claim. Our expert in-house claims management team are on-hand to support you from initial notification right through to satisfactory settlement.

Our claims team deal with all types of insurance claims and will:

- Acknowledge all newly notified claims within 1 working day
- Provide our experience, knowledge & advice to support you throughout the process
- Negotiate the satisfactory settlement of claims with loss adjusters and insurers
- Accompany you during investigations where required
- Provide you with regular updates during the claim's management process
- Provide claims management information as required

The most important thing to do in the event of a claim is talk to us, even if you only anticipate you may be facing a claim it's useful to call our in-house claims team to get the best advice. We are here to help and support you through the claims process.

"There is a tendency with insurance to focus on the premium and the cover and ignore the claims side of the equation. As a business that organises outdoor live events, there is always inherent risk associated with our core activity. We have had claims under most of our policies including one significant cancellation claim and a sizable property claim. Both have been handled impeccably and the team at Tysers have made very challenging situations for our business much more bearable than we could reasonably have expected."

Stuart Pringle – Managing Director, Silverstone Circuits Ltd

"Tysers have provided insurance for myself and my cars on three occasions. Road to Mandalay 2015, Peking to Paris Rally 2016 and Atlas Rally 2018 – on all three occasions I have been totally satisfied with their service and expertise. The test, in my view, of an insurer is when you have a claim. In the 2106 Peking to Paris Rally, I unfortunately had a big accident in Slovakia requiring hospitalisation, car recovery and repatriation to Australia. The claim was handled professionally and fairly by people who truly understood the problem. I would have no hesitation in using them again."

Rob Garnsworthy





TYSERS AND OUR EXPERTISE

Headquartered in London, the world's leading insurance market, Tysers' commitment to excellence and dedication to first-class client service have been the cornerstones of our success for **over 200 years**.

We are proud to be a leading independent insurance broker, trading in **140 countries** across the globe with **over 1,000 experienced and talented employees** serving clients with high quality, personal service and expertise.

Client satisfaction is paramount to Tysers, and our exceptional business retention rates are testament to this. Over the last 12 months we have successfully **retained 96% of our renewable clients**.

Tysers' network of regional offices around the UK and further offices across the globe gives us a collective experience that means we truly understand the nature of risk and can offer unique and innovative solutions to our clients' exposures. As Lloyd's brokers we have direct access to the Lloyd's market and use all major insurers, including specialists in many areas, to place **over £3bn of gross written premium** annually. We are also a member of the AUB Group.

ABOUT THE AUB GROUP

AUB Group Limited (ASX: AUB) is a prominent entity listed on the Australian Stock Exchange and ranks among the **top 20** global insurance broking groups. With a team of over 5,000 professionals, AUB Group serves approximately 1m clients and facilitates the placement of **more than AU\$10bn** in insurance premiums annually. The Group's diverse portfolio includes retail and wholesale insurance brokers, as well as underwriting agencies, operating across approximately **570 locations worldwide**.



TOP 15 BROKERS

We are in the **top 15 largest brokers** placing into Lloyd's of London, producing c.£217m in annual revenue and placing over £3bn of premium into the market.



GLOBAL CLIENT BASE

We serve clients in **140 countries** across the globe.



SPECIALIST DIVISIONS

We share expertise across specialist divisions, categorised by class of business.



AWARD WINNERS

We were recognised as the Lloyd's and London Market **Broking Team of the Year** at the British Insurance Awards for two consecutive years in 2020 and 2021.

CONTACT US



MARTIN TINSLEY
Client Director

+44 (0)20 3037 8419

+44 (0)7977 251495

martin.tinsley@tysers.com

www.tysers.com